

Global Alliance for Improved Nutrition

Job title:	Manager, SUN Business Network (SBN) and Private Sector Partnerships		
Classification:	Grade 5	Direct reports:	0
Work location	Nairobi, Kenya Kigali, Rwanda Kampala, Uganda	Travel required:	30%

The Global Alliance for Improved Nutrition (GAIN) is a Swiss-based foundation launched at the United Nations in 2002 to tackle the human suffering caused by malnutrition. Working with governments, businesses and civil society, we aim to transform food systems so that they deliver healthier diets for all people, especially the most vulnerable.

Headquartered in Geneva, Switzerland, GAIN has offices in countries with high levels of malnutrition: Bangladesh, Benin, Ethiopia, India, Indonesia, Kenya, Mozambique, Nigeria, Pakistan, Rwanda, Tanzania and Uganda. To support work in those countries, we have representative offices in the Netherlands, the United Kingdom, and the United States.

At GAIN, we believe that everyone in the world should have access to nutritious, safe, and affordable food. Today, one in three people - drawn from nearly every country on the planet - are unable to consume enough nutritious food. We work to develop and deliver solutions to this daily challenge.

DESCRIPTION
Overall purpose The Manager, SUN Business Network and Private Sector Partnerships provides technical and project management oversight, builds stakeholder relationships, and ensures activities are delivered to agreed plans, budgets and quality standards. The role oversees planning, monitoring, resources and reporting throughout the project life cycle. The Manager will primarily deliver the <i>Leveraging Nutrition for Food Systems Transformation - SUN Business Network</i> project. This includes developing the SUN Movement's private sector engagement strategy, supporting SBN alliances' participation in nutrition governance in eight SUN countries, and restructuring SBN governance, including new co-chairing arrangements. The role will coordinate the global network, support implementation of the strategy in up to eight countries and facilitate agrifood partnerships between companies in the Global North and low- and middle-income countries to strengthen local businesses and improve access to nutritious foods.
Tasks and responsibilities <u>Strategy, SBN governance and sustainability</u> • Support consultations leading to the development of the SUN private sector engagement strategy. • Develop and execute a partnership strategy between agribusinesses in the Global North and Global South. • Contribute to the review of the SBN governance framework. • Develop clear narrative and/or elements on the specific case and needs of the private sector in two Fragile and Conflict Affected States (FCAS) countries. • Develop an SBN sustainability plan agreed on by all Movement's Networks and SUN Movement Secretariat.

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Relationships, Alliance building and advocacy

- Mobilise national private sector alliances (representatives or members) to participate in regional and global policy and advocacy platforms.
- Co-organise and facilitate the private sector through SBN to attend regional deep dives in the private sector in food systems transformation.
- Support national SBN alliances to participate in national nutrition dialogues.
- Facilitate SBN alliances to make commitments to increase investment in nutrition.
- Represent GAIN and the project in external forums as agreed with the supervisor.
- Work with Project Sponsors, QUADs, the POC, technical teams and the monitoring network to support delivery, accountability and quality.
- Engage relevant partners including SUN Networks in project design, implementation, and review and maintain effective relationships with civil society, INGOs, government, the private sector and other organisations.

Financing and investments

- Support the private sector alliance representatives to develop private sector investment cases and foster strategic partnerships with Multilateral Development Banks (MDBs)/ Public Development Banks (PDBs) and other financing institutions.
- Explore and document countries where innovative financing mechanisms such as blended finance or de-risking solutions for climate are delivering nutrition outcomes.
- Work with national private sector associations, CSOs, and SBN convenors to develop climate and nutrition financing solutions with the private sector.

Project Design, Planning and Implementation

- Define project scope, activities and objectives in line with the GAIN business plans, programme frameworks, and organisational strategic priorities.
- Monitor changes in the private sector context and adapt the project activities and implementation approaches accordingly.
- Support team members to conduct assessments and contribute to proposal development.
- Facilitate project review meetings at regular cycles and ensure (track) documentation of findings

Project Management and Oversight

- Manage project workplans, consultants and delivery across country and global teams, consulting on proposed changes and communicating agreed course corrections.
- Identify and resolve project issues, monitor risks, develop contingency plans and escalate matters requiring wider support.
- Work with relevant environment, gender and safeguarding specialists to ensure such considerations are integrated in project design and implementation plans.
- Ensure that implementation of project activities is in line with the policies and best practice standards of GAIN.

Resource Management

- Prepare donor reports with project, technical, funding and support teams ensuring narrative reporting and financial accounting meet GAIN and donors' requirements.
- Work with international finance to prepare accurate budgets and forecasts, monitor expenditure and keep activities within approved budgets.
- Participate in the project procurement process by supporting identification, selection and management of suppliers in line with ethical procurement standards.
- Ensure monthly project reporting (in line with GAINs Project Management Standards) covering progress, program plans, changes in direction and challenges encountered.

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<u>People and Team Collaboration</u> • Build a positive and inclusive culture and working environment for the team to carry out their activities. • Where future staff are recruited into the team, manage staff in line with GAIN policies, including performance management, ensuring that they have the necessary induction, training and support as required. • Coach and/ or mentor the project team members and support the development of their capacity. • Support the uptake and ensure accountability to the GAIN code of conduct.
Key organisational relationships • Reports to the Programme Lead, Nutrition Enterprise Development. • Close collaboration with the other projects and operational staff at GAIN. • Liaises regularly with GAIN Programme and Knowledge Leadership teams. • Government, Donors, SUN Movement, NGOs, Private Sector, Academia and others
JOB REQUIREMENTS
Competencies • Excellent project management capabilities. • Strong team leadership abilities with the ability to motivate and mobilise individuals within or outside their reporting line. • Clear and systematic thinking that demonstrates good judgement, expert problem solving, and creativity. • Good interpersonal, influencing and communication skills. • Diplomacy, tact and negotiation skills. • Demonstrable understanding of the gender and protection dynamics of humanitarian and development work, and ability to capture this in the analysis and design of interventions. • Strong ability to be flexible and adaptable in times of unexpected challenges and provide creative solutions, whilst always maintaining the ethos and objectives of the work. • Strong ability to work with diverse groups/individuals, ranging from local partners, local authorities, local community groups, the civil society and the private sector. • Computer literacy with good Excel, MS Word, Outlook, and PowerPoint skills.
Experience • Strong experience in private sector development in the food systems, including experience in LMICs. • Proven experience brokering private-private partnerships as well as private public partnerships. • Proven ability to use group facilitation to ensure effective stakeholder participation and consensus building. • Proven experience in project management in complex and diverse environments. • Proven experience in delivering projects on time / on budget, using project management processes and tools including risk management, financial management and quality assurance. • Proven ability to build relationships, negotiate, facilitate, and turn a broad strategy into practical activities for country teams. • Proven ability in donor contracting & budget management.
Education • Degree in agribusiness, business, economics, international development, food systems or a related field. A postgraduate qualification is useful but need not be mandatory.

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Other requirements

- Must be willing and able to travel
- Proficiency in English (written and spoken).

WHAT GAIN OFFERS

- Flexible working hours
- Friendly working environment
- Professional development opportunities

Please note that job descriptions cannot be exhaustive, and the post-holder may be required to undertake other duties, which are broadly in line with the above key responsibilities.