

### **REQUEST FOR PROPOSALS**

# **CONSULTANCY FOR EXECUTION AGENCY FOR**

FOOD LOSS INNOVATION CHALLENGE 2025-26

# (NUTRITION CONNECT-GAIN GLOBAL, GAIN INDIA, GOVT OF KARNATAKA-INDIA)

Issued by
The Global Alliance for Improved Nutrition (GAIN)



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# I. PROJECT BACKGROUND AND SCOPE OF WORK

#### 1. ABOUT GAIN

The Global Alliance for Improved Nutrition (GAIN) is a Swiss-based foundation launched at the UN in 2002 to tackle the human suffering caused by malnutrition. Working with both governments and businesses, we aim to transform food systems so that they deliver more nutritious food for all people.

At GAIN, we believe that everyone in the world should have access to nutritious and safe food. We work to understand and deliver specific solutions to the daily challenge of food insecurity faced by poor people. By understanding that there is no "one-size-fits-all" model, we develop alliances and build tailored programmes, using a variety of flexible models and approaches.

We build alliances between governments, local and global businesses, and civil society to deliver sustainable improvements at scale. We are part of a global network of partners working together to create sustainable solutions to malnutrition. Through alliances, we provide technical, financial and policy support to key participants in the food system. We use specific learning, evidence of impact, and results of projects and programmes to shape and influence the actions of others. Headquartered in Geneva, Switzerland, GAIN has representative offices in Denmark, The Netherlands, the United Kingdom, and the United States. In addition, we have country offices in Bangladesh, Ethiopia, India, Indonesia, Kenya, Mozambique, Nigeria, Pakistan, and Tanzania. Programmes and projects are carried out in a variety of other countries, particularly in Africa and Asia.

**Nutrition Connect** is a **GAIN Global** initiative aimed at mobilising knowledge, sharing experiences, and stimulating dialogue on public private engagement (PPE) for nutrition. With a keen focus on propagating global and in-country successes and learnings, Nutrition Connect caters to GAIN and partners knowledge gaps, via three main pillars i.e enhancing knowledge curation, co-creation, and collaboration & communication (The 3 Cs), for championing public-private engagement (PPE) in nutrition aimed at food systems transformation. As a knowledge hub, Nutrition Connect houses GAIN's expertise on innovation challenges (competitions) in the food systems transformation space.

**GAIN India** is one of the countries impacted by malnutrition. GAIN's Strategy aims to transform food systems to make healthier diets from sustainable food systems accessible to all people and especially those whose are most vulnerable to shocks. GAIN has been working in India since 2003. For over 15 years, we have been working with governments, policymakers, and the industry to make nutritious food more accessible, available, and affordable via implementing programmes across the country at scale. India has separate policies on agriculture, food security, and nutrition, moving forward, we wish to create synergies and trade-offs across sectors such as gender, livelihoods, environment, and health to achieve more resilient and improved food systems that can contribute to tackling the rising nutrition insecurity In India and help in promoting healthier diets for all.

Innovation Challenge Government Partner - Government of Karnataka: The Government of Karnataka is a key partner in the Food Loss Innovation Challenge and plays a central role in guiding the strategic direction of the initiative. Through its Departments of Agriculture, Horticulture, APMC, Food and Civil Supplies and related state agencies, the Government is committed to reducing post-harvest losses, strengthening farmer livelihoods and improving efficiency across agricultural value chains. The Government provides technical inputs, data, policy alignment, institutional support and active participation through a multi-department Steering Committee. Its leadership ensures that the challenge is rooted in Karnataka's priorities, supports scalable innovations and contributes to long-term transformation of the state's food systems. The collaboration with GAIN reflects Karnataka's commitment to fostering innovation, strengthening FPOs and promoting sustainable agribusiness development.



#### 2. BACKGROUND

Food loss in Karnataka, across horticulture and staple supply chains, remains a major barrier to farmer incomes, supply reliability and food systems resilience. GAIN, in partnership with the Government of Karnataka and local partners, is launching the **Food Loss Innovation Challenge- Karnataka 2025** to surface scalable, market-oriented solutions that reduce post-harvest loss and create market linkages enabling transformation of FPOs into MSMEs. The challenge will identify innovators, FPOs and SMEs with proof-of-concept solutions that reduce food loss across storage, aggregation, transport, processing, packaging and market access; and accelerate their commercialization through mentorship, an investor / buyer "Deal Room", and post-challenge capacity building for up to 100 FPOs to transition toward sustainable MSME models

# 3. ABOUT THE '2025- Food Loss Innovation Challenge:

The 'competition' modality is selected as an approach to surface local, actionable solutions. One competition will be implemented in each country. The Competition will seek local solutions for reduction of food loss based on data shared by Government of Karnataka including more of fruits, vegetables, whole grains, nuts, soybeans, legumes, and blue foods (i.e, fish, seafood, aquatic plants); less of sugars, vegetables oils, salt, saturated fats, refined grains, ultra processed foods, fast food, sugar-sweetened beverages.

Competition Duration: December 2025- June 2026

- Applicants eligible to participate in the competition include local citizens, registered entrepreneurs, startups, FPOs, and organizations operating in India. Eligible solutions may include technology-driven innovations, business models, digital tools, value chain models, and service models that are already at proof-of-concept stage and show potential to reduce post-harvest food loss. Solutions must be viable in the Karnataka context and suitable for adoption by farmers, FPOs, MSMEs and supply chain actors.
- A panel of experts will oversee the selection process and guide judging. Categories will be finalized in consultation with the Steering Committee of the competition governed by the Government of Karnataka based on findings from the Gap Assessment. Categories will focus on areas most relevant to food loss reduction, such as (proposed):

Category I - Improved aggregation models

Category II - Cold-chain and storage solutions

Category III - Low-cost processing

Category IV - Packaging innovations

Category V - Digital traceability

Category VI- Logistics optimization

Category VII- Market linkage models

Global Alliance for Improved Nutrition (GAIN) is issuing this Request for Proposal (RFP) and will be the administrative lead organization for this RFP. The purpose of this RFP is to engage a Service Provider to **organize**, **manage and implement** the food loss innovation challenge.

#### 4. SCOPE OF WORK AND DELIVERABLES

Please review the work plan in Annex I, prior to reading this scope of work. The selected Executing



Agency will be reporting to Global Manager-Nutrition Connect, working closely with the Project Manager based in GAIN India, as well as the team in GAIN HQ, Government of Karnataka.

#### Location for this RFP Tasks Execution is: Bangalore, Karnataka

(Bidders must demonstrate a local presence in Bangalore (office or committed field team) and nominate a Bangalore-based project lead for all in-state coordination and event logistics.)

**Duration of Assignment:** 1st December 2025 to 30th June 2026

Overview: The agency will deliver comprehensive support across Work Packages 1- 6 for the Food Loss Innovation Challenge- Karnataka 2025-26. The agency will localize and operationalize materials (Bilingual in English and Kannada), coordinate with Government of Karnataka and partners, run the competition and Deal Room, deliver the finale and investor / buyer matchmaking, and provide post-challenge scale-up and handholding to the cohort (End Target: capacity building support for up to 100 FPOs). All outputs, data and IP produced during the consultancy will be handed over to GAIN at project closure.

# I. Gap Assessment Finalization & Steering Committee (Work Package 1)

**Objective:** Finalize the gap assessment, present to the Steering Committee and secure endorsement of competition categories, criteria and partner commitments.

- Conduct gap assessment to
  - (i) Identify priority commodities & value chains where post-harvest food loss is highest;
  - (ii) Map the entire agricultural value chain in Karnataka;
  - (iii) Determine where innovations, technologies or business models can reduce losses;
  - (iv) Identify gaps in existing support systems of FPOs;
  - (v) Understand what prevents FPOs from transitioning into MSMEs;
  - (vi) Provide evidence for designing the Innovation Challenge categories
- Review the draft gap assessment; refine, edit and restructure it for clarity and decision-making.
   Validate findings through targeted consultations with Nutrition Connect-GAIN Global and GAIN india, and GoK officials, FPO leaders, supply chain actors and industry members.
- Prepare a final, visually polished assessment report with: priority commodities & hotspots of postharvest loss; systemic barriers & structural gaps; opportunities for innovation, FPO upgrading & MSME transition; actionable recommendations for challenge categories.
- Prepare Steering Committee briefing notes, agendas, decks, background sheets and speaking points. Manage all logistical arrangements for the Steering Committee meeting (physical/virtual) along with GAIN India team
- Present the final gap assessment to the Committee jointly with GAIN. Record, draft and finalize official minutes, ensure sign-off by GoK officials, and document the e-file reference number
- Work with Nutrition Connect (GAIN Global), GAIN India, and GoK to define 4 to 6 validated challenge categories based on gap assessment findings. Ensure categories reflect Karnataka priorities (post-harvest reduction, storage solutions, cold-chain efficiency, aggregation models, farmer-to-market linkages, processing and packaging innovations, digital traceability etc.).
- Document eligibility, selection criteria, jury scoring parameters, and decide on "non-negotiable" versus "desirable" requirements.
- Coordinate approvals, revisions, and sign-off by the appropriate Secretary or Commissioner-level
  officials. Track all partners and government approvals, permissions, letters of support, and facilitate
  use of GoK logos for the challenge.

#### II. Secretariat Function, Stakeholder Management & Continuous Coordination (Work Package 2)

- Set up a Secretariat structure for : Managing project coordination, documentation protocols, weekly planning meets on calendars, meeting trackers/ GANTT, file-naming conventions. Maintain updated master sheets for updates on progress to partners, stakeholders, jury, mentors, investors/buyers, applicants & thereafter to FPOs.
- Coordinate all meetings with all partners for Nutrition Connect (GAIN Global), GAIN India, GoK
  departments (State line departments like Agriculture, Horticulture, APMC, Food & Civil Supplies,
  Private Sector entities, press/ media). Prepare weekly briefing notes & progress updates for
  Steering Committee. Ensure timely approvals for consultation events, launch, finale, Deal Room,
  venue usage etc.



#### III. Innovation Challenge (WP 3)

# Preparation Phase & Competition Management, Communication and Documentation (Work package 3):

- Consult with Nutrition Connect (GAIN Global), GAIN India, and the Government of Karnataka to align
  competition objectives and activities to the state context. Review the competition toolkit and customize
  it for implementation, including translation and adaptation into Kannada and English. This includes the
  application form, FAQs, judging rubrics, eligibility rules, pitch templates, applicant guidelines, timelines
  and the process flow.
- Develop a detailed GANTT chart covering outreach, screening, selection of cohorts, mentorship
  activities and judging rounds for Round 1, Round 2 and the Finale. Identify likely risks such as
  government timeline shifts or low application quality and prepare mitigation plans.
- Prepare the full operational plan for all activities before, during and after the competition. This includes
  promotions, application aggregation, applicant support, and coordination of online and offline
  meetings, events and stakeholder interactions.
- Support Nutrition Connect (GAIN Global), GAIN India, GoK in organising the official launch of the Challenge at appropriate platform e.g. International Agriculture Trade Summit in January 2026.
   Prepare the launch press kit, banners, social media content, speaking notes, press releases and all associated communication materials.
- Coordinate with participants, jury members, mentors, partners and other stakeholders throughout the competition. Facilitate communication via email, WhatsApp, phone calls, other channels as needed.
- Build and maintain a central applicant database with fields for personal information, submitted
  documents, screening status and jury scores. Screen all applications for eligibility and completeness.
  Maintain a consolidated database of jury members and other relevant stakeholders. Strictly adhere to
  GDPR rules and branding guidelines, as specified for the data collected and branding needs as per
  the Nourishing Food Pathways project donors of the Nutrition Connect GAIN Global project funded by
  seven government and non-government donor partners.
- Recruit jury members across for example academia, supply chain organisations, FPO leadership, private sector companies and innovation networks. Organise and facilitate the full judging process, including feedback consolidation for Cohort 1, Cohort 2 and the Finale.
- Lead logistics and coordination for all competition activities. This includes advisory sessions, review
  panels and the Finale event in Bangalore. Manage venue arrangements, travel, accommodation and
  scheduling for up to 30 applicants (as part of the 10 winning teams) and jury members, in line with
  approved budget.
- Identify the in-house and external resources required for the competition. This includes resource planning with Steering Committee and Government of Karnataka departments, translators, technical experts, event vendors and communication agencies.
- Manage budgets and timelines to ensure timely delivery of all competition activities. This includes managing communication activities, applicant support, jury travel and overall operational requirements.

#### **Communication for Competition:**

- Support Nutrition Connect (GAIN Global), GAIN India, GoK in refining and localising the bilingual (English and Kannada) communication campaign strategy and workplan for all activities under Work Package 3. This includes digital media, social media, WhatsApp and other outreach channels relevant to Karnataka.
- Plan, execute and manage the communication strategy and detailed communication plan. This
  includes preparing content in Kannada and English for competition updates, achievements, launch
  announcements, press releases and other outreach materials.
- Manage media interactions throughout the competition. This includes responding to media enquiries, coordinating interviews and preparing briefing notes for spokespersons.
- Provide continuous communication support during the launch, advisory sessions, cohort updates, judging phases and results announcements. Ensure that communication across all channels is accurate, consistent and timely.



#### **Documentation and Reporting:**

- Develop clear metrics to measure the success of promotional and outreach efforts. Track communication performance, outreach and monitor progress across all competition activities.
- Prepare and submit regular reports to the Project Manager and other key stakeholders. These reports should include updates on applicant numbers, communication materials produced, progress on the GANTT chart, stakeholder engagement and other key activities. Monthly and quarterly KPI reporting should include achievements, challenges and recommendations.
- Provide structured updates during weekly, bi-weekly and monthly meetings with Nutrition Connect (GAIN Global), GAIN India, GoK and partner organisations.
- Document lessons learned, good practices, implementation challenges and recommendations, in print ready agreed formats. These insights will help strengthen design and delivery of future innovation initiatives.

#### IV. Supporting Deal Room (Work Package 4):

- Localize the Deal Room toolkit for India/Karnataka. Create investor briefings, confidentiality guidelines, and pitch templates. Conduct orientation sessions for investors, buyers, finalists and facilitators. Share deal room toolkit with stakeholders.
- Identify, engage with, onboard processors, retailers, exporters, logistics companies, agri-finance institutions, venture capitals. Secure participation confirmations and time slots for Deal Room meetings.
- Support facilitators & finalists for conducting meetings; end-to-end communications management (bilingual in English and Kannada). Prepare finalists with pitch coaching, rehearsal sessions, refinement of financials, expectation-setting for buyers/investors. Create and manage the Deal Room schedule balancing investor availability and finalist readiness.
- Communications and generic support to align with the Deal Room Toolkit to ensure activities are sequenced. Lead logistics for in-person/virtual events. Track commitments such as LOIs, pilots, procurement interest, or investment follow-ups.

# V. Finale Event Delivery, Best Practice Showcase & Media/Communications (Work Package 5):

- Produce a high-quality finale event including programme design, speaker flow, jury seating, exhibitor arrangements, show calling, technical direction.
- Curate 4 to 6 global best practices for display during the finale. Coordinate content, video displays, posters or virtual contributions.
- Produce all media communications press releases (Kannada and English), social media campaigns, press kits. Manage media engagement at finale & produce a media coverage report
- Fundraising support package including stakeholder list, donor/investor pipeline, partnership pitch decks, concept notes, list of financing schemes applicable to FPOs and innovators

# VI. Post-Challenge Scale-Up, Capacity Building for FPO Cohort & Project Closure (Work Package 6):

Submit a blueprint outlining a streamlined programme (both technical and financial) to strengthen up to 100 FPOs, focusing on business planning, capacity building, governance, finance, post-harvest practices, market linkages and scale readiness. Leverage government and development partner commitments, and private sector investors from the deal room/ Buyer-Seller meet to inform on fundraising and partnerships. Along with the blueprint, a comprehensive final report, complete handover of all materials, a partner debrief, and coordinated feedback collection will complete the assignment.



### **DELIVERABLES:**

Timelines are indicative not definitive. Please note that the timeline will be revised accordingly based on the date of signing of contract.

Deliverables	Dates
1. Planning & conceptualization with outputs of meetings with ACS, GoK, GoK	5 December 2025
line departments, and all partners	
2. Steering Committee & Secretariat formed	15 December 2025
3. Gap Assessment completed and key themes presented to Steering	19 December 2025
Committee	
4. Multistakeholder consultation organized to finalize plan & garner commitment	23 December 2025
5. Official launch of Innovation Challenge	16-18 January 2026
6. State-wide call for applications and shortlisting of innovative ideas	24 April 2026
7. Final round of 50 innovations shortlisted & mentored before jury presentation	15 May 2026
8. Top 10 winning ideas selected by Jury	5 June 2026
9. Grand finale event and buyer-seller meet	25-26 June 2026
10. Post event media outreach and reporting	30 June 2026



# II. INSTRUCTIONS FOR RESPONDING

This section addresses the process for responding to this solicitation. Applicants are encouraged to review this prior to completing their responses.

#### 5. CONTACT

Please direct all inquiries and other communications to the contact below with the subject line in your email as: "Grand Challenge Karnataka 2026-Transforming Food Systems Through Food Loss Innovations". Responses will not be confidential except in cases where proprietary information is involved.

Addressed to: Project Manager, Nutrition Connect (GAIN Global)

By: 1 December 2025 (5PM IST)

Email to: rfp@gainhealth.org

#### 6. BUDGET

Applicants are required to provide GAIN with a detailed fee percentage proposal. The final budget amount will have to be approved by the organisation prior to starting the project.

#### 7. FORMAT FOR PROPOSALS

Interested consultant agencies should submit a brief proposal (max 5 pages), comprising of the following:

#### A. Technical proposal:

- Detailed note on your understanding of your role for this project, explaining your suitability for the role, and how the requirements mentioned under the current Scope of Work will be met by you, in keeping with the work plan (Work package 1-6) (max 20 pages)
- Detailed profile /CV of individual consultant agency, including relevant qualifications (max 3 page);
- Previous relevant work experience of the consultant agency leading in other similar assignments, including the clients for which such work was undertaken, and respective timeframes.
- A completed 'Offer of Services' form (see end of document).

#### **B.** Financial Proposal:

Financial proposal for the role of the Executing Agency for implementing the activities of this project.

- Updated, complete banking details of the agency in INR Only.
- The fees shall be quoted as a fixed sum inclusive of all applicable direct / indirect costs, taxes etc.
- In case of errors in calculating overall costs, the unit costs will govern

#### 8. SUBMISSION

Interested agencies should prepare and submit:

- (a) A signed expression of interest (EOI should be no more than 2 pages) including reasons for interest in the project, relevant qualifications, prior experience with similar work, specifying the estimated days (as per the duration specified in this RFP, Point 5) and relevant costing (figures in US Dollars)
- (b) A detailed technical and financial proposal in MS Word/ PDF format (As mentioned in point 6 above) must be submitted via email, with the subject line mentioned as "Executing Agency-2025 FOOD LOSS INNOVATION CHALLENGE" with all required information and necessary supporting documents, to reach GAIN at the email address mentioned below:

Email ID: rfp@gainhealth.org



# 9. DEADLINE

Completed proposals should be submitted to **Project Manager – Nutrition Connect, GAIN Global**, by email at **rfp@gainhealth.org** by 5:00 pm India Time on 1 December 2025.

#### 10. UNACCEPTABLE PROPOSALS

The following proposals will automatically not be considered or accepted:

- Proposals received after the RFP deadline at the specified receiving office's local time.
- Proposals received by fax/ post.
- Incomplete proposals.
- Proposals that are not signed.

#### 11. REVISIONS

Proposals may be revised by electronic mail and confirmed by hard copy provided such revision(s) are received before the deadline.

#### 12. ACCEPTANCE

GAIN will not necessarily accept the lowest cost or any of the Proposals submitted. Accordingly, eligibility requirements, evaluation criteria and mandatory requirements shall govern.

#### 13. COMPLETION

- Proposals must be submitted on your/ your firm's official letterhead OR in case of individual consultant, must be signed by you as the principal or authorising signatory.
- In case of errors in calculating overall costs, the unit costs will govern.
- It is the applicant's responsibility to understand the requirements and instructions specified by GAIN. In the event that clarification is necessary, applicants are advised to contact the responsible person at GAIN under section II. point 6, prior to making their submission.
- While GAIN has used considerable efforts to ensure an accurate representation in this Request for Proposal (RFP), the information contained in this RFP is supplied solely as a guideline. The information is not warranted to be accurate by GAIN. Nothing in this RFP is intended to relieve applicants from forming their own opinions and conclusions with respect to the matters addressed in this RFP.
- By responding to this RFP, the applicant confirms its understanding that failing to comply with any of the RFP conditions may result in the disgualification of their submission.

#### 14. RIGHTS OF REJECTION

GAIN reserves the right to reject any or all submissions or to cancel or withdraw this RFP for any reason and at its sole discretion without incurring any cost or liability for costs or damages incurred by any applicant, including, without limitation, any expenses incurred in the preparation of the submission. The applicant acknowledges and agrees that GAIN will not indemnify the applicant for any costs, expenses, payments or damages directly or indirectly linked to the preparation of the submission.



# 15. REFERENCES

GAIN reserves the right, before awarding the Proposal, to require the applicant to submit such evidence of qualifications as it may deem necessary, and will consider evidence concerning the financial, technical and other qualifications and abilities of the applicant.

# III. TERMS AND CONDITIONS OF THIS SOLICITATION

#### 16. NOTICE OF NON-BINDING SOLICITATION

GAIN reserves the right to reject any and all bids received in response to this solicitation and is in no way bound to accept any proposal. GAIN additionally reserves the right to negotiate the substance of the successful applicants' proposals, as well as the option of accepting partial components of a proposal if deemed appropriate.

#### 17. CONFIDENTIALITY

All information provided as part of this solicitation is considered confidential. In the event that any information is inappropriately released, GAIN will seek appropriate remedies as allowed. Proposals, discussions, and all information received in response to this solicitation will be held as strictly confidential.

#### 18. RIGHT TO FINAL NEGOTIATIONS ON THE PROPOSAL

GAIN reserves the right to negotiate on the final costs, and the final scope of work of the proposal. GAIN reserves the right to limit or include third parties at GAIN's sole and full discretion in such negotiations.

#### 19. EVALUATION CRITERIA

Proposals will be reviewed by the Selection Team. The following indicate a list of criteria against which proposals will likely be assessed. This list is not exhaustive or 100% inclusive and is provided to enhance the applicants' ability to respond with substance.

Applicants are required to submit the following information, conforming to the guidelines given in this section:

- Understanding of the scope of work:
  - Proposal shall demonstrate a clear understanding of the project objective and deliverables as outlined in Section I.
- Demonstrate a clear understanding of the technical requirements of this RFP:
  - Providing detailed technical documentation of the proposed strategy for execution of tasks.
  - Evidence of experience delivering solutions using the proposed strategy.
  - The creative and methodological approaches required to implement each of the parts of the scope of work.
- Alignment with work plan and reasonableness of proposed work and time frame:
  - o Proposal shall include a feasible work plan to ensure successful completion of deliverables.
  - o The work plan details how activities will be coordinated.
- Detailed budget and cost-effectiveness of proposed approach:
  - Evidence of cost-effective approaches to undertaking the scope of work within the proposed budget.



- Proposal shall identify possible challenges and include creative approaches to addressing them.
- Personnel plan:
  - The person working on this project shall have the relevant qualifications and overall experience required to successfully implement the project.
- A duly completed Offer of Services form (See Point IV in this RFP).

GAIN reserves the right to contact the individuals and contractor(s) in order to verify the information provided as part of the Proposal.

#### 20. REVIEW PROCESS

The review process will involve a Review Panel with participants selected by GAIN.

# 21. LIMITATIONS WITH REGARD TO THIRD PARTIES

GAIN does not represent, warrant, or act as agent for any third party as a result of this solicitation. This solicitation does not authorise any third party to bind or commit GAIN in any way without GAIN's express written consent.

#### 22. COMMUNICATION

All communication regarding this solicitation shall be directed to appropriate parties at GAIN. Contacting third parties involved in the RFP, the review panel, or any other party may be considered a conflict of interest and could result in disqualification of the proposal.

#### 23. FINANCIAL ACCEPTANCE

Award of a Proposal does not imply acceptance of its terms and conditions. GAIN reserves the right to negotiate on the final terms and conditions including the costs and the scope of work when negotiating the final contract to be agreed between GAIN and the applicant.

#### 24. VALIDITY PERIOD

The offer of services will remain valid for a period of 60 days after the Proposal closing date. In the event of award, the successful applicant will be expected to enter into a contract subject to GAIN's terms and conditions.

# 25. INTELLECTUAL PROPERTY

Subject to the terms of the contract to be concluded between GAIN and the applicant, the ownership of the intellectual property related to the scope of work of the contract, including technical information, know-how, processes, copyrights, models, drawings, source code and specifications developed by the applicant in performance of the contract shall vest entirely with GAIN.

#### 26. SCOPE OF CHANGE

Once the contract is signed, no increase in the liability of GAIN or in the fees to be paid by GAIN for the services resulting from any change, modification or interpretation of the documents will be authorised or paid to the applicant unless such change, modification or interpretation has received the express prior written approval of GAIN.



# IV. OFFER OF SERVICES

1.	Offer submitted by:
(Pri	nt or type business, corporate name and address)

- 2. I (We) the undersigned hereby offer to GAIN, to furnish all necessary expertise, supervision, materials, and other things necessary to complete to the entire satisfaction of the Executive Director or authorised representative, the work as described in the Request for Proposal according to the terms and conditions of GAIN for the following prices:
  - a. Click or tap here to enter text.
  - b. Click or tap here to enter text.
  - c. Click or tap here to enter text.
  - d. Click or tap here to enter text.
- 3. I (We) agree that the Offer of Services will remain valid for a period of sixty days (60) calendar days after the date of its receipt by GAIN.
- 4. I (We) herewith submit the following:
- (a) A Proposal to undertake the work, in accordance with GAIN's requirements specified.
- (b) A duly completed offer of services, subject to the terms herein.

Date this day of Click or tap here to enter text. in Click or tap here to enter text.

OFFERS WHICH DO NOT CONTAIN THE ABOVE-MENTIONED DOCUMENTATION OR DEVIATE FROM THE PRESCRIBED COSTING FORMAT MAY BE CONSIDERED INCOMPLETE AND NON-RESPONSIVE.

Signature (applicant)	_Click or tap here to enter text.
Signature (applicant)	_Click or tap here to enter text.



# **ANNEX I - PROPOSED WORKPLAN**

Phase wise activities	Week 1 - 4	Week 5 - 8	Week 9 - 12	Week 13 - 16	Week 17 - 20	Week 21 - 24	Week 25 - 28					
Phase 1: Challenge Design & Consultation (Nov – Dec 2025)												
Stakeholder consultation & concept finalization												
Drafting challenge framework, objectives & evaluation metrics												
Partner onboarding, Gap Assessment & launch preparation												
Phase 2: Launch & Application Window (Jan – Feb 2026)												
Official challenge launch & media outreach												
Application submissions open & queries handled												
Phase 3: Shortlisting, Mentorship & Jury Rounds (Feb –Apr'26)												
Evaluation & shortlisting of applications												
Mentorship and training												
Jury presentations and final review												
Phase 4: Finale & Recognition Event (May 2026)												
Winner announcement & recognition event												
Post-event report and knowledge dissemination												